



DWB
interior solutions

OCT 2022

About us



DWB is a leading interiors company in the Middle East. Operating principally in the FF&E, its main areas of business cover hotels, hospitals and airports and corporate offices, high-end residential properties

The range of business activities performed by DWB comprises:

- **INTERIOR CONTRACTING:** which focuses on
 - **FF&E** (Furniture, Fixtures & Equipment), i.e. Case Goods, Upholstered Furniture, Curtains, Wall and Floor Coverings, Beddings, Lighting, Artworks, ...
 - **FITOUT**, whether Public Areas or Accommodation Spaces. DWB opts for selected projects for fit out works alongside FF&E contracts.
 - **REFURBISHMENT**, DWB scope of works involves refurbishment of existing hotels. Whether soft refurbishment, or standard upgrading, DWB undertakes the works, including design concepts, to the complete satisfaction and budget of its client.

About us



- **MANUFACTURING:** DWB works with a network of factories and joineries producing customized wood works, metal works, furniture, fixtures and equipment (FF&E).
- **PROCUREMENT:** involves the procurement of supplies and materials from third parties to support and complement DWB's interior contracting and manufacturing operations as well as third party procurement contracts for specific FF&E projects.
- **LOGISTICS:**
Deliver Sourcing material from around the world, and manufacturing in different parts of the globe, we take full responsibility for delivering the goods to you.
We take precautionary measures and do everything required for on-time, safe delivery of all the products.

By integrating these services into a single package, **DWB** provides clients with comprehensive and customized interior contracting solutions.

❑ RAYAAN DREI (DWB Executive Board Member/ Managing Partner)

- Rayaan has 32 years of rounded experience in the Interiors field from Interior Design, to Architecture, Contracting, Project Management and Development covering Hospitality, Commercial, High End Residential, Educational and Medical Sectors.
- Since 1990, He was been successfully involved in large and complex projects in Middle East and North Africa including Fairmont (Dubai), Shangri-La (Abu Dhabi), Grand Hyatt (Dubai), Four Seasons (Doha, Amman), Commercial Bank of Qatar (Doha), Qatar Robotic Surgery Center (Doha), Hilton Doubletree (Riyadh), Rayhan Rotana (Dammam), Mena Plaza (Dubai), Millennium Place Barsha Heights (Dubai), Elements Jaddaf By Westin (Dubai) and many more.
- He has been serving for 10 years as Founder and Managing Partner for DWB Interior Solutions L.L.C in Dubai UAE. Previously, he held many related high-level Corporate positions as:
 - Vice President Interior Design - DAMAC Properties / Dubai.
 - Area General Manager DEPA QATAR .
 - General Manager and Vice Chairman DEPA SYRIA.
 - Projects Director DEPA Dubai.
 - Resident Engineer / ID Project Manager - International Engineering Center / UAE.
- Holds a Bachelor of Science (BSc) in Architecture from Damascus University / Syria.



❑ IYAD ABDALRAHIM (Non Executive Board Member).

- Corporate finance executive with MBA offering over 25 years of experience building, leading, and advising corporations through complex restructurings, international expansion, and capital markets transactions. Strong background in mergers and acquisitions; leading companies into Initial Public Offering (IPO) and Private Placements.
- Experience within: Real Estate Development, Construction, Interior Contracting, Contracting manufacturing, Facility Management Industry, Mall Management and retail, Hospitality Development, Banking and Finance Industry
- He has been involved with DWB Interior Solutions L.L.C for 6 years as a Partner in Dubai UAE.
- Previously, he held many high profile positions as:
 - Group CFO – Al Futtaim Real Estate Group / Dubai.
 - Group CFO – Arabtec Holding / Dubai
 - Group CFO – Dubai Properties Group / Dubai
 - Group CFO – DEPA Ltd. / Dubai
 - Banking positions in Standard Chartered bank / Arab Bank / Bank of Jordan
- Holds an MBA from University of Wollongong / Dubai, and a Bachelors Degree in Accounting and Finance from University of Yarmouk / Jordan in addition to Executive M&A training from London Business School.
- Partner for DWB Interior Solutions L.L.C in Dubai UAE



❑ HAIDER DROUBI (EXECUTIVE BOARD MEMBER)

- Haider is a well established executive within the Interior Contracting and FF&E industry, he has been leading the management, planning, design and execution of many monumental projects in the region.
- He has been serving for 6 years as Operations Director for DWB Interior Solutions L.L.C in Dubai UAE
- Previously, he held the position of Projects Manager within DAMAC Real Estate Development and DEPA Ltd in the UAE, and world wide.
- He was been successfully involved in large and complex projects such as: Sofitel Hotel at Al Khobar (KSA), Crown Plaza at Al Khobar (KSA), Casablanca Twin Centre Palace, Casablanca (Morocco), Ksar Menara Hotel , Marrakesh (Morocco), Model room of Hotel Lighthouse at Aqaba (Jordan), Talatona Convention at Luanda (Angola), Pullman East Hotel , Dubai (UAE), Al Turki Business Park, Dammam , (KSA), Royal Palace - Refurbishment , Dubai (UAE), ITC Grand Chola - 7 Star Hotel , Chennai (India), JW Marriott Baku (Azerbaijan), Raithwaite Hall, Yorkshire (UK). Four seasons Sharm EL Sheikh – Egypt, Four seasons Nile Plaza , Cairo - Egypt., Four seasons West Bay, Doha - Qatar, Four seasons San Stefano , Alexandria – Egypt and Hilton Creek , Dubai (UAE).
- Holds a Bachelor of Science (BSc) in Architecture from 6th October University / Egypt



Business and Operations Introduction



DWB is a leading Interior company in the Middle East. Operating principally in the FF&E, its main areas of business cover:

- **Commercial FF&E**
Hospitality
High End Corporate offices
- **Residential FF&E**
Furnished Apartment
Luxury Villas

Its operations abilities can also cover:

- **Infrastructure FF&E**
Airports
Education
Healthcare



BUISNESS & OPERATIONS INTRODUCTIONS



FF & E



FIT OUT



REFURBISHMENT



MANUFACTURING



DESIGN & BUILD



PROCUREMENT



LOGISTICS



VALUE ENGINEERED
SOLUTIONS

Clients



FITOUT, FF&E & refurb PROJECTS



- InoChem NPF For Soda Ash & Calcium Chloride Plant Ras Al Khair, KSA (ON GOING)
- My Homes Holidays Furnished Apartment Fujairah, UAE
- Radiance Premium Suites Dubai, UAE
- Beach Rotana Apartment Abu-Dhabi, UAE
- Jaddaf Elements By Westin, Dubai, UAE
- Millennium Place Barsha Heights Hotel, Dubai, UAE
- Beach Rotana Hotel Abu-Dhabi, UAE
- Ashar Resort Presidential Suites Al Ula, KSA
- Dana Raya Rotana, Dammam, KSA
- Private Apartment Downtown, Dubai, UAE
- Mena Plaza Hotel Barsha , Dubai, UAE
- Park Inn Yas Island, Abu Dhabi, UAE
- Al Hokair Group Head Quarter, Riyadh, KSA
- Holiday Inn Half moon, Al Khobar, UAE
- Holiday Inn Qser, Riyadh, KSA
- Sheraton Four Points Khaldia, Riyadh, KSA
- Double tree by Hilton, Riyadh, KSA
- Office No. 304 Ontario Tower, Business Bay Dubai, UAE
- Tulip Inn Knowledge Village, Dubai, UAE
- Park Inn Apartment Barsha, Dubai, UAE
- Sahara Holiday Inn, Khobar, KSA





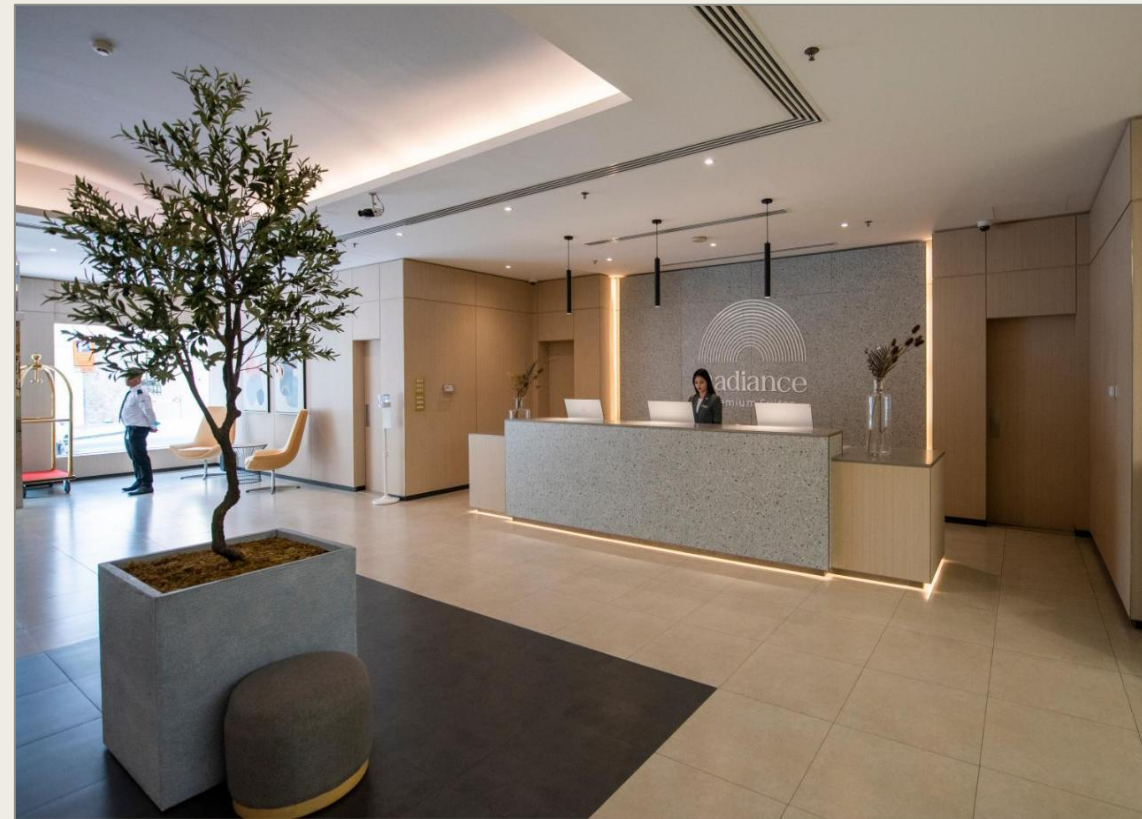
- INTERIOR DESIGN: DWB
- CONTRACT PERIOD: JUNE 2022 – DEC 2022 (UNDERGOING)
- SCOPE OF WORK: DESIGN & BUILD FFE FOR ADMIN OFFICE BUILDINGS (15,242M2).





- INTERIOR DESIGN: DWB IN HOUSE
- CONTRACT PERIOD: JUNE 2021 – AUGUST 2021
- SCOPE OF WORK: DESIGN & BUILD FITOUT & FFE
COMPLETE REFURB FOR PUBLIC AREAS







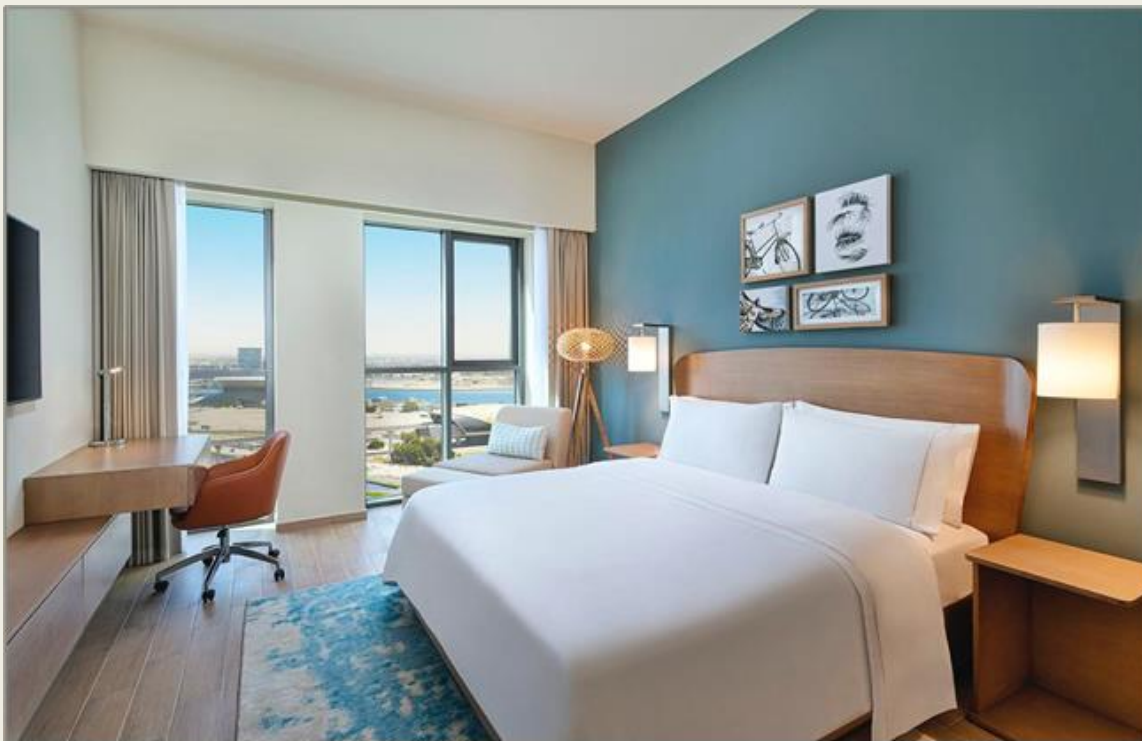
- INTERIOR DESIGN: DWB
- CONTRACT PERIOD: JAN 2020 – FEB 2020
- SCOPE OF WORK: VALUE ENGINEERED DESIGN & BUILT MOCKUP ONE BEDROOM APARTMENT COMPLETE REFURB

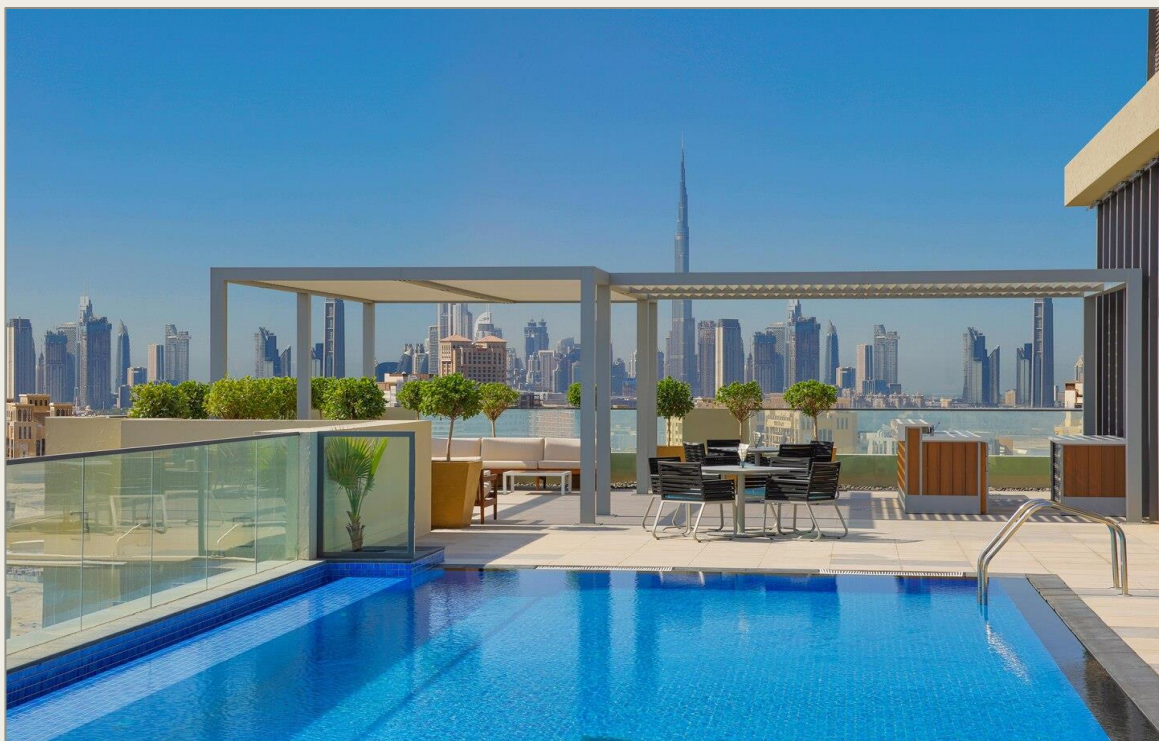




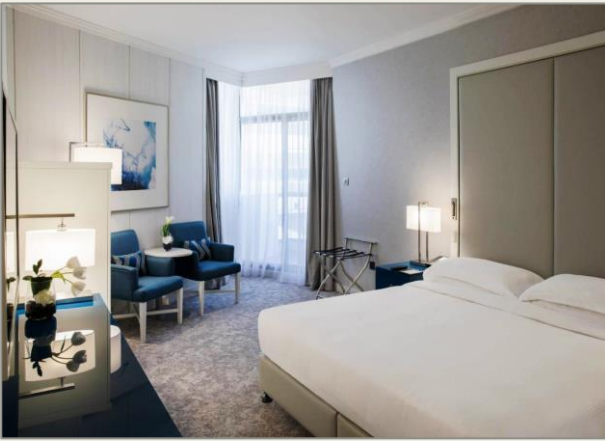
- INTERIOR DESIGN: MIMAR ARCHITECTS
- CONTRACT PERIOD: FEB 2020 – JULY 2020
- SCOPE OF WORK: FITTED AND MOVABLE FF&E FOR ROOMS & PUBLIC AREAS, OUTDOOR AND SWINGMING POOL, INTERNAL AND EXTERNAL LANDSCAPE (**125 APARTMENT**)











- INTERIOR DESIGN: DWB
- CONTRACT PERIOD: JAN 2020 – FEB 2020
- SCOPE OF WORK: SET PROJCT REFURB BUDGET, DESIGN AND BUILT MOCKUP ROOM WITHIN THE SET BUDGET.





- INTERIOR DESIGN: DYNAMIC DESIGN DMCCA
- CONTRACT PERIOD: AUG 2018 – DEC 2018
- SCOPE OF WORK: FF&E SEATING, BEDDING & TABLES PACKAGES FOR FURNISHED APARTMENT & HOTEL TOWERS A (500 HOTEL ROOMS)





- INTERIOR DESIGN: DYNAMIC DESIGN DMCCA
- CONTRACT PERIOD: AUG 2018 – DEC 2018
- SCOPE OF WORK: FF&E SEATING, COMPLETE BEDDING & TABLES PACKAGES FOR FURNISHED APARTMENT & HOTEL TOWERS B (159 APARTMENTS)



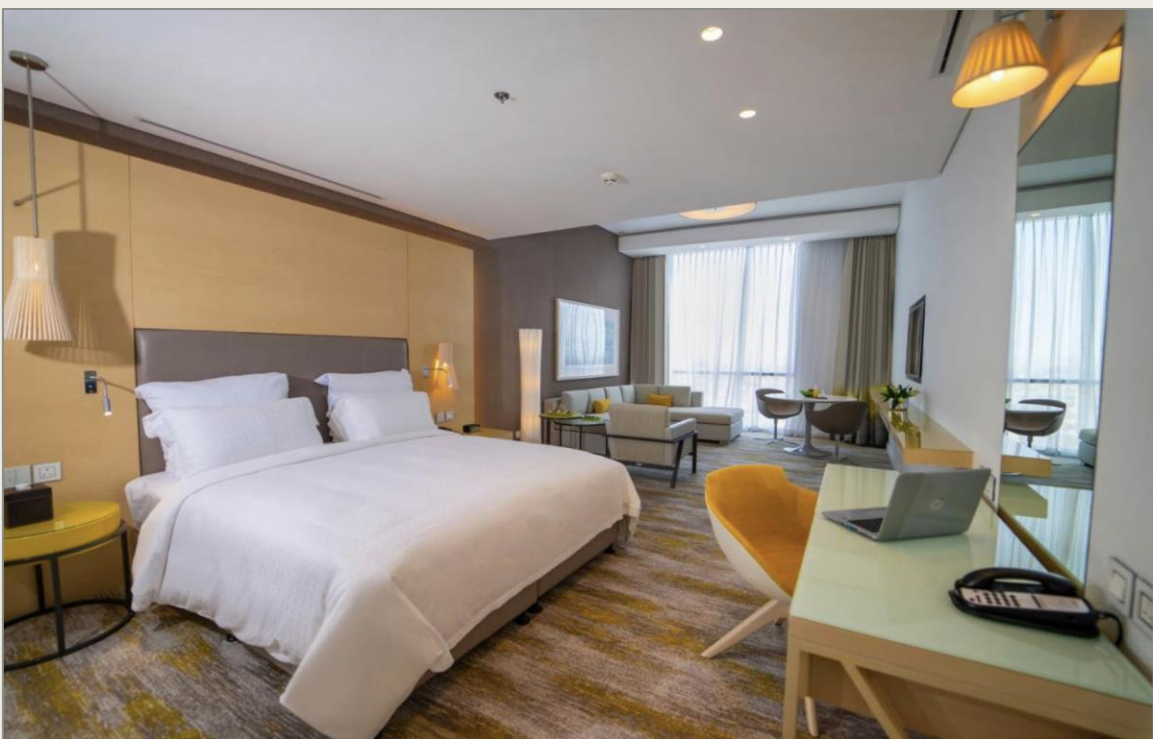


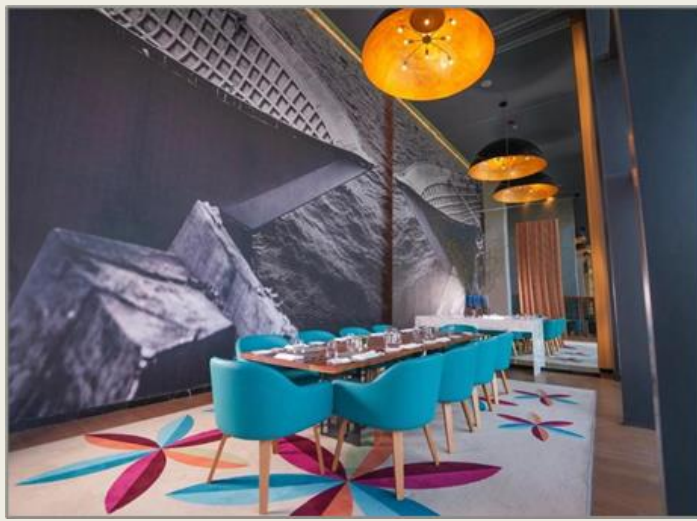
- INTERIOR DESIGN: RASHID TAQUI
- CONTRACT PERIOD: NOV 2018 - DEC 2018
- SCOPE OF WORK: SPECIAL SEATING PACKAGE





- INTERIOR DESIGN: GM ARCHITECTS
- CONTRACT PERIOD: JUL 2016 - OCT 2018
- SCOPE OF WORK: FF&E COMPLETE FOR ROOMS, SUITES, CORRIDORS AND PUBLIC AREAS (235 ROOMS)











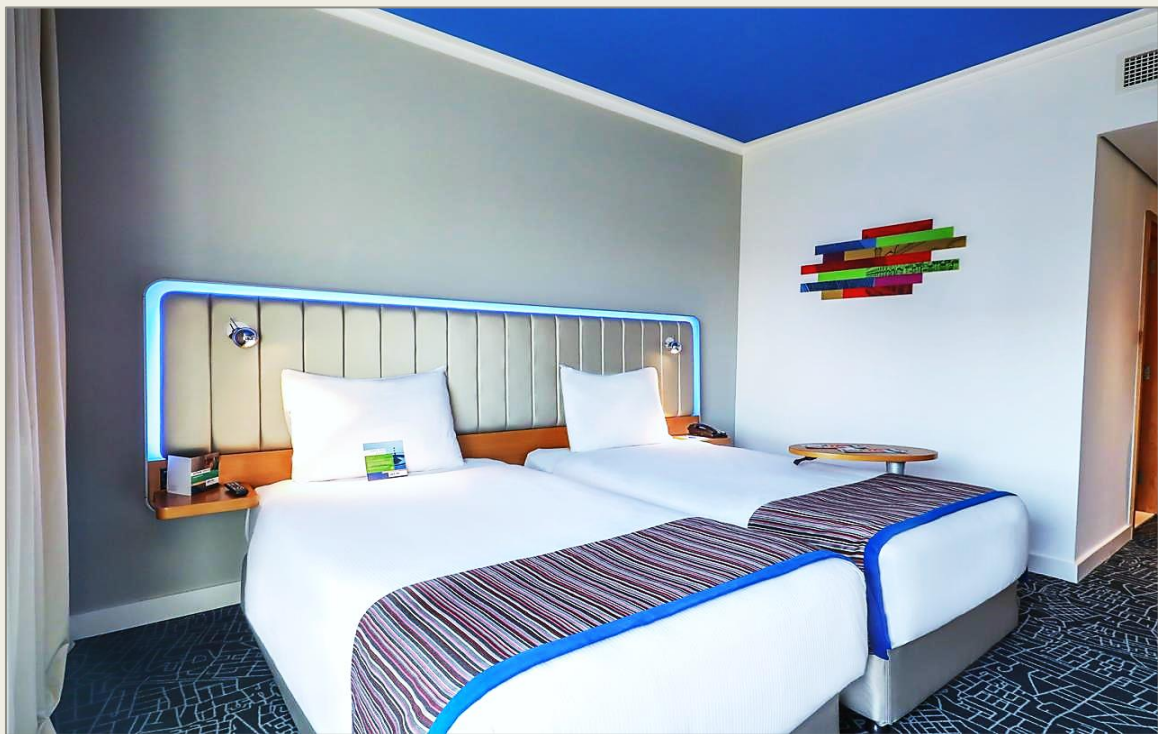
- INTERIOR DESIGN: DWB
- CONTRACT PERIOD: NOV 2016 - MAY 2017
- SCOPE OF WORK: FF&E, COMPLETE FITTED JOINERY FOR ROOMS, SUITES, CORRIDORS AND PUBLIC AREAS **(72 ROOMS, 2 PENTHOUSES)**







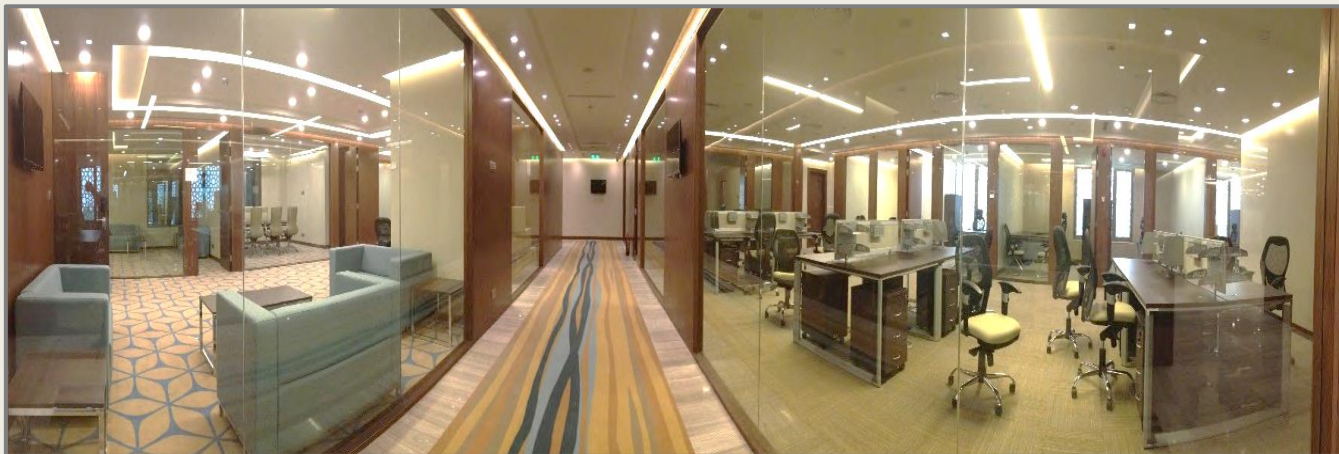
- INTERIOR DESIGN: PARK INN NEW DESIGN CONCEPT
- CONTRACT PERIOD: AUG 2016 - NOV 2106
- SCOPE OF WORK: FF&E REFURBISHMENT FOR ROOMS PHASE 1 (120 ROOMS)





- INTERIOR DESIGN: DWB
- CONTRACT : NOV 2015 - NOV 2016
- SCOPE OF WORK: COMPLETE FF&E FOR FULL CORPORATE OFFICE (6000M2)







- INTERIOR DESIGN: ID STUDIO
- CONTRACT PERIOD: March 2014 - 2105
- SCOPE OF WORK: FF&E FOR GUESTROOMS, SUITES, CORRIDORS AND PUBLIC AREAS (230 ROOMS)





Projects Design & Build Panorama





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